

Customers Come First

As part of its continuing mission to constantly improve customer service, Newburgh has set up separate marketing and engineering divisions under an operations director.

David Greenan, (right) formerly Key Accounts Director also handling marketing, has been promoted to become the new Operations Director. He will be the link between the new marketing and engineering divisions, which will be headed by Matthew Jewitt and Neil Booth respectively, both of whom have been promoted internally.



Managing Director Vincent Middleton commented: "Under this new management structure, which also includes the business systems team under David Crookes and the Finance Director and Company Secretary Andrew Cutts, we have created a new level of directors who are intimately involved in the day-to-day business of the company."

The company recently expanded into its new, £5-million plant close to the M1 at Rotherham, which was opened last year by the Duke of York. The existing factory at Bradwell, Derbyshire continues to employ the majority of the company's 130 workforce.

The new team will continue to operate the company's successful cellular manufacturing system, through which costs are reduced through continuous improvements in quality, product and process knowledge, and the maximum utilisation of equipment and people.

POWERING AHEAD 20 YEAR ENGINE CONTRACT

A contract worth around £500,000 a year for up to 20 years has been won by Newburgh to supply engine blocks for Perkins diesel engines.

The contract is to produce CV8 and CV12 engine blocks for re-manufactured and new Perkins V-form diesel engines which are re-manufactured and assembled at the company's Cat Reman Services Shrewsbury plant. The engines are used in various military applications including the Challenger family of vehicles (CV12) and the Warrior Infantry Fighting Vehicle (CV8) for customers who include the Ministry of Defence.

David Greenan, Operations Director for Newburgh, said: "We are particularly delighted to receive this contract from Perkins because it gives us long-term continuity of production at our Bradwell factory. About five men are engaged in this work, which includes pressure testing as well as manufacture, in a special Perkins unit under our cellular manufacturing system."

Stephanie Bridgwater, Purchasing Specialist for Perkins, commented: "We were exceptionally pleased

with the way this contract was handled by Newburgh, both in the sense of the manufacturing requirements and in our communications with the company.

"The cellular system employed by Newburgh, with a dedicated, professional team concentrating on this one job, made for exceptional flexibility on the contract, which is another thing we really appreciated."

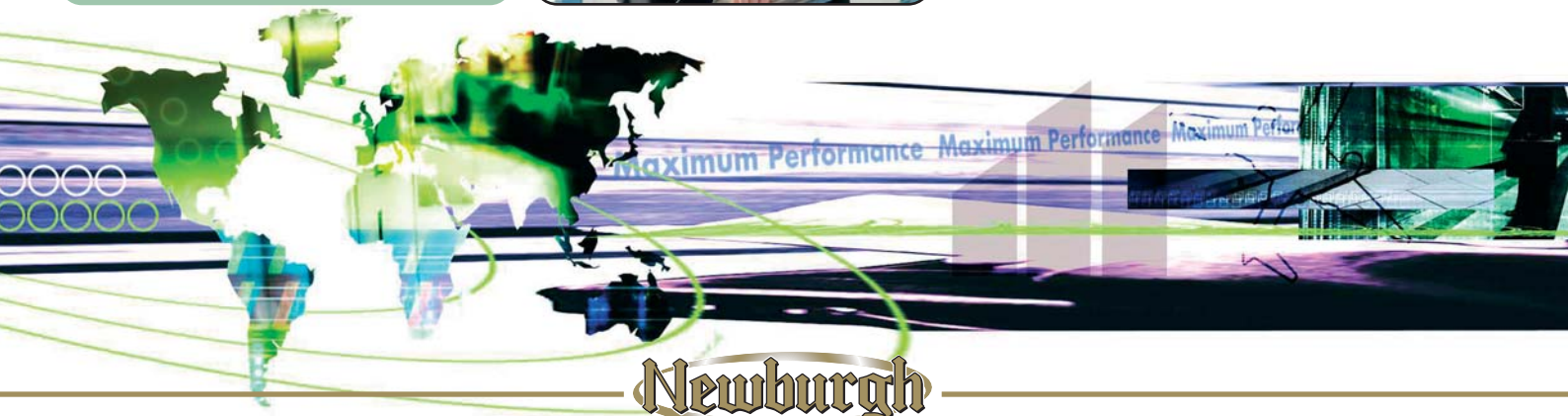


One of the Newburgh team working on the Perkins contract.



FLYING VISIT BY DUKE

Newburgh's £5million plant in Bessemer Way, Rotherham, was formally opened by HRH the Duke of York. The Duke arrived by helicopter and was shown round the plant by managing director, Vince Middleton (Pictured with the Duke). Among the people he met were Peter Middleton, chairman of holding company, and members of staff in the Vetco, Doncasters FVC, BNFL and Sondex cells. He later unveiled a commemorative plaque in the reception area, which had been made in the factory.



£10m CONTRACT FUELS THE FUTURE

A major contract worth £10 million over five years for the supply of fuel 'stringer components' for nuclear reactors has been won by Newburgh.

The contract, placed by Springfields Fuels Ltd, is the extension of a 10-year deal for the high-tech precision bespoke engineering company. The parts will be used in British Energy's Advanced Gas Cooled Reactors, which recently hit the headlines as being one of the safest sources of energy for use in the future.

Bob Wilson, Head of Procurement and Logistics at Springfields Fuels, commented: "Newburgh Engineering won this contract following a competitive tender exercise. They have been a reliable supplier of quality products over a number of years and we look forward to continuing our relationship which benefits both companies".

Vincent Middleton, managing director of Newburgh, commented: "We have been in the

forefront of providing high-quality precision engineering to the nuclear industry for half a century since the first nuclear power plants were introduced in the 1950s. We still believe that it is one of the safest and most reliable fuel sources for the future.

"We are delighted to have won this latest contract with Springfields Fuels, with whom we have worked in tandem for many years. We believe that our unique partnership approach, and the advantages that cellular manufacturing systems provide, are appreciated by our customers like Springfields Fuels."

Newburgh has a dedicated manufacturing team which has a vast amount of experience in working on the manufacture of components such as the stringers used in the core of nuclear power stations. "This is an area where safety is all important, and the project specifications are very precise," said Vincent.

"Our dedicated manufacturing personnel have complete ownership of the product, and this responsibility is highly significant in achieving the top quality results both we and our customers insist upon."

He added that an extended product range was likely to spring from the current contract, and Newburgh was always ready to face the new challenges.



Welding a fuel stringer component.

Underwater Excellence

Newburgh has won a major contract from Vetco Gray Controls for the supply of subsea manifold kits which will be incorporated into their Subsea Control Modules for use on an international deepwater project.

The contract is the largest won so far for the company's new £5 million plant at Bessemer Way, Rotherham. The order should provide between three and four months of work for the bespoke Vetco cell, which is housed in the modern facility opened last year by the Duke of York.

Andrew Wright, Project Engineer, commented: "These kits are manufactured to the highest technical specification because the valves housed in them are an absolutely vital control on the supply of oil or gas. It was one of the more technically demanding jobs we have undertaken."

The manifold kits are engineered from Grade 316 Stainless Steel, plus Duplex and Austenitic

forgings, under the company's widely-praised cellular manufacturing system. Two Heller twin pallet horizontal machining centres were employed, plus an advanced electro-chemical de-burring process, in order to meet the exacting tolerances. The manifolds are designed to operate at water depths of up to 3,000 metres, withstand pressures of 16,000 psi, and have an operational lifespan of 25 years.

Marketing Manager Matthew Jewitt commented: "This order further enhances our strong supplier relationship with Vetco, with whom we have worked for about two and a half years in the field of oil and gas flow control."

POWER POINTS News in Brief

Visitors: Among the recent visitors to the Bradwell plant have been Rolls Royce, who were reviewing Newburgh's capability for machining engine casings, and GE, who were discussing an option for a new segmented ring for industrial gas turbines.

Newburgh Golf Day: The first-ever Newburgh Golf Day took place at the College Pines course at Worksop, when 11 players took part. The winner was Matt Bates who scored 37 points, with Lee Duffy just five points behind. Keith Myers was third.

Chairman gets on his bike: Tony Middleton, chairman of Newburgh, is about to set off on a marathon 3,800 motorbike ride across Europe to raise money for UNICEF and the children affected by the Chernobyl disaster. "The aim is to raise £20,000 for the children," explained Tony, who will be riding his BMW R1200 GS from Britain to Kiev in the Ukraine. Anyone interested in sponsoring Tony should contact him on 0772 1424205.

OPPORTUNITIES AT NEWBURGH

At Newburgh, people are seen as the company's greatest asset. And we are constantly on the look-out for new staff to help the company move forward.

Through our on-going involvement in Investors in People and a continuing commitment to the training of apprentices, Newburgh has developed an unrivalled team with the experience and motivation to succeed in an ever-changing environment.

The opportunities are many and various, all of which offer personal growth and constant support to allow you to become whatever you want to be.

If you are interested in joining the team check out the Job Pages posted on the Newburgh Website.



Inspection of a base plate.

Neil Robinson, Director of Supply Chain Management at Vetco Gray Controls, stated: "Newburgh's cellular manufacturing system was a deciding factor in awarding the order. Other important factors were their capacity to do the job and the development of an auxiliary electro-chemical de-burring solution."